



# 2020

## ARKANSAS PEST MANAGEMENT ASSOCIATION

### VENDOR DIRECTORY

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## Donate to the Lynn Hopper Memorial Scholarship

Mail a check to APMA  
PO Box 26243  
Little Rock, AR 72221

Donate online at  
[www.arkansaspest.org/  
scholarship](http://www.arkansaspest.org/scholarship)

# 2020 APMA Vendor Directory

In lieu of our vendors getting to share their information in person at the September School, we are distributing their information below for you to keep handy.

We have a variety of professional, knowledgeable representatives from the most innovative companies in the pest management industry. If you need a product or service, please consider using one of the vendors listed.



## **Baker Insurance Services**

**Johnny Baker**

**johnny@bakerins.net**

**Phone: 877-328-4911**



I am starting my 35th year of insuring pest control operators in the southern region. I have several underwriters that have special packages designed just for pest control companies and we have very competitive rates on our coverage. To all our customers in Arkansas, thank you very much!

## **BASF Pest Control Solutions**

**Jared Harris**

**jared.harris@basf.com**

**Phone: 314-724-4050**



BASF is the global leader in bringing innovation and new service strategies to the pest control industry as well as other industries, i.e. Construction Chemicals, Petroleum, Automotive Plastics and Paints, Turf Chemicals, Agriculture, Water Purification and many others. Featured products that have and are bringing innovation to our industry are: Termidor HE, Alpine WSG, Alpine Flea Aerosol and Alpine Fly Bait Spray.

**Bell Laboratories, Inc.**  
**Annie Carney**  
**acarney@belllabs.com**  
**816-206-4576**



An exclusive manufacturer of rodent control products, Bell Laboratories produces the highest quality rodenticides and other rodent control products available to the pest control and agricultural industries on six continents. Bell has developed a complete line of products - rodenticides, tamper-resistant bait stations, non-poisonous glue boards, mechanical traps and attractants - to control rodents in any situation. [www.belllabs.com](http://www.belllabs.com)

**Briostack**  
**Mitch Towner**  
**Mitch.towner@briostack.com**  
**801-739-6919**

**briostack**

Here at Briostack we help Pest Control companies manage all the aspects of their business. We are an End-to-End solution that enables you to easily manage your customers, optimize technician's routes, automate appointment reminders amongst many other things. Briostack allows its users to intuitively manage complex and customizable solutions for the most challenging business processes. Our easy-to-use software is feature rich to help simplify your complex business.

## **Lynn Hopper Memorial Scholarship**

***Deadline to apply is February 1st.***

*Scholarships are \$500-\$1000  
(each semester, up to 4 years)*



*Download an application at  
[www.arkansaspest.org](http://www.arkansaspest.org)*

**BWI Companies, Inc.**

**Logan Leschper / Reb Bowe**

**loganleschper@bwicompanies.com**

**rebbowe@bwicompanies.com**

**L: 903-838-8561 / R: 501-940-7667**



**Bryan Robertson & Kirk Peterson (North AR)**

**bryanrobertson@bwicompanies.com / kirkpeterson@bwicompanies.com**

**B: 417-540-0334 / K: 417-353-7035**

BWI began wholesale operations in 1972 and currently operates 8 full-line distribution centers across the mid-south and southeastern US. BWI distributes across several markets including professional pest management and lawn and land care. BWI has a field sales staff of over 125 and provides weekly deliveries with its company-owned fleet. BWI is a family owned company committed to providing a superior service, quality products, and competitive rates.

**Central Life Sciences/Zoecon**

**Gary Ross**

**gross@central.com**

**682-300-0949**



Burleson, TX; Plant and laboratory located in Dallas, TX. Zoecon has been an innovator in the development of insect grow regulators (IGR's) like Gentrol for bedbugs, roaches, and stored product pest and Precor for fleas. Zenprox EC is one of our newest products and very popular for bedbug and flea applications. Introducing Precor 2625 our new aerosol for fleas, bedbugs, and many other insects, and pests. It is the next evolution of our Precor 2000 Plus where we added Zenprox our new non-repellent insecticide. It also is a larger can that now treats 2625 sq. feet of surface. Introducing our new Zenprox WaspX2. Excellent fast knockdown of wasp, shoots up to 20 feet. Also our new Exciter 55 natural Py aerosol with flip up straw.

## Diversified Sales and Marketing

Larry Hiner/Carl Forehand

lhiner@divsales.com / csforehand@divsales.com

L: 918-695-6742



Diversified Sales & Marketing is a manufacturer's representative company for the pest management industry. Manufacturers include: Diversified Plastics Industries LLC., Noble Pine Products Co., Green Drain CCJLLC, Susan McKnight Inc. and Mattress Safe Inc. Products include: E-Z Access & Cover-Up bath trap panels, Mini-Port access covers, E-Z Access crawlspace doors, Sterifab insecticide & disinfectant/sanitizer, Green Drain floor drain trap seal, Climb-Up insect monitors & Mattress Safe mattress covers/protectors & bedbug suits. [www.divsales.com](http://www.divsales.com)

## FMC Professional Solutions

Eric Ham

eric.ham@fmc.com

859-630-3163



FMC Corporation is a specialty company serving agricultural, industrial and consumer markets globally for more than a century with innovative solutions, applications and quality products. Ever since our beginning in California in 1883 when John Bean invented the first piston sprayer for agriculture, FMC has continued a proud heritage of pioneering solutions for our customers. Today, we use an array of advanced technologies in manufacturing, research and development to produce customized products and solutions for the many markets we serve. [www.FMCprosolutions.com](http://www.FMCprosolutions.com).

# SAVE THE DATE



ARKANSAS  
Pest Management  
ASSOCIATION

## Annual Recertification & Trade Show

September 28-29, 2021

Embassy Suites Jonesboro



**Oldham Chemical Company, Inc.**  
**Hank Robison / John Fortino**  
**harobison@gmail.com**  
**johnfortino@oldhamchem.com**  
**H: 985-768-0012 / J: 870-405-2444**



OLDHAM has developed a reputation of supporting the independent family owned pest control companies in Arkansas for 50 years. OLDHAM offers a fully stocked warehouse in Little Rock, next day shipping to your office door. Our company offers training, product support, custom designed rigs, at the most competitive price in the industry. We understand the demands on independent business owners and have a dedicated customer service team to fully support the independent business person in every need. **EVERYTHING FOR THE PEST CONTROL INDUSTRY..... OLDHAM UNDERSTANDS YOUR BUSINESS.**

**PelGar USA**  
**Andrej Branc**  
**andrej@pelgar-usa.com**  
**610-849-1723**



PelGar International is the leading manufacturer of highly effective rodenticide and insecticide products for the control of public health and agricultural pests. It develops and supplies innovative and novel products to the global public health pesticide market.

**Santa Fe Dehumidifiers**  
**Wade Sanders**  
**wsanders@thermastor.com**  
**608-216-5239**



Controlling humidity is one of the most important steps you can take in protecting your home, ensuring your comfort, and safeguarding your family's health. Santa Fe provides a full line of high-capacity, energy-efficient dehumidifiers designed to control humidity in basements, crawlspaces, and any other inside spaces that deserve the best in humidity control. All Santa Fe Dehumidifiers are extremely energy efficient and are built for the rugged conditions of your crawlspace or basement to help you reduce your liability from wood destroying organisms.

## **Target Specialty Products**

**Jared Clifton**

**jared.clifton@target-specialty.com**

**405-641-6721**



For over 80 years Target Specialty Products has been and continues to be a leading value-added service provider of pest control products and equipment. Target services these markets from 43 locations across the United States and Canada in both the private and public sector for: Aquatic, Forestry and Vector Control, Golf Course and Turfgrass Maintenance, Landscape Maintenance, Nursery, Structural Pest Management, Vegetation Management.

## **Veseris**

**Deb Chambers**

**Deb.chambers@univarsolutions.com**

**918-630-3222**



Veseris delivers positive impact in the distribution of chemistry and related products and services. We build trusted relationships connecting professionals to products, expertise, and digital tools to exceed our customers' expectations. We offer products and logistics, expertise and education, and technology and digital tools. Veseris is far reaching, local and independent with experts to provide strategic support.

## **Winfield United**

**Freddie Ingram**

**FEIngram@landolakes.com**

**918-625-5055**



WinField® United partners with you to help your business reach its full potential with products, service, and knowledge to help you succeed. WinField® United puts you in control of indoor and outdoor pests with the latest insecticides, baits, traps, equipment, and more from the industry's leading manufacturers.

**THANK YOU**  
**for supporting the APMA.**