



Arkansas Pest Management Association

INDUSTRY NEWS

PRESIDENT'S QUARTERLY UPDATE

Shane West



Hello APMA Members,

I want to start by thanking everyone who attended our annual meeting in Benton. We had 110 attendees plus 25 vendors in attendance, and it was a great success! It was wonderful to see so many of our members and industry partners come together to learn, share ideas, and build relationships. A special thank you to our board members, speakers, vendors, and everyone who helped make this event possible.

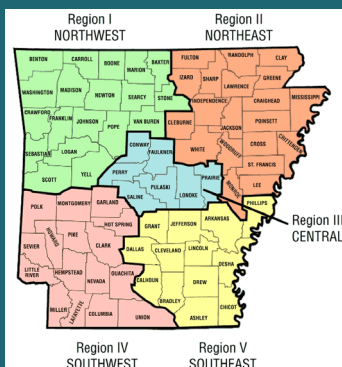
As we look ahead to 2027, we have an exciting milestone to celebrate. Next year marks 80 years of the Arkansas Pest Management Association! For eight decades, our association has brought pest management professionals together to support one another, share knowledge, and strengthen our industry. This anniversary is an opportunity to reflect on how far we have come, recognize those who helped build our association, and look forward to what we can accomplish together in the years ahead.

I encourage each of you to stay involved and take advantage of the opportunities APMA provides. Our association is only as strong as its members, and your continued involvement helps ensure that we have a strong voice and a bright future for pest management in Arkansas.

Thank you for your continued support of APMA. I look forward to working alongside you and celebrating this special milestone together next year!

Sincerely,
Shane West

Which Region
are you in?



2026/2027 Calendar

October 20-23

NPMA PestWorld 2026
Grapevine, TX

January

15th: Board & Membership
Meeting

February

23rd: Paragould (Region 2)
24th: Little Rock (Region 3)
25th: NWA (Region 1)

March

TBA: Termite Field Day
14th-16th: NPMA Legislative Day

April

16th: Board & Membership
Meeting

September

13th: Board Meeting - 5:30 pm
Benton Event Center

14th-15th: Annual Meeting
Benton Event Center



2026 Board of Directors

President

Shane West
West Termite & Pest Mgmt.
(479) 927-9892
shanewest@westtermite.com

Northwest - Region I

Cole Hopper
Hopper Termite & Pest, Inc.
(870) 425-4122
cole@callhopper.com

Southwest - Region IV

Jay Heflin
Legacy Termite & Pest Control
(501) 888-2345
jmheflin@birdandbearcompanies.com

At Large

Justin McCauley
McCauley Services
(501) 315-3117
justin@callmccauley.com

Allied Rep

Reb Bowe
BWI Companies
(501) 940-7667
rebbowe@bwicompanies.com

Secretary/Treasurer

Steve Jarrell
Rentokil - Terminix
(501) 303-5760
sjarrell@rentokil-terminix.com

Northeast - Region II

Shannan Hyde Prince
Hyde's Termite & Pest Control
(870) 236-2382
hydestermite@gmail.com

Southeast - Region V

Christian Wilcox
McCauley Services
(501) 315-3117
christianw@callmccauley.com

At Large

Roger Clark
West Termite & Pest Management
(479) 927-3005
rclark@westtermite.com

Immediate Past President

Dallas Hopper
Hopper Termite & Pest, Inc.
(870) 425-4122
dallas@callhopper.com

Central - Region III

Ian Adams
Adams Pest Control of LR, Inc.
(501) 455-1065
ianadams07@comcast.net

At Large

Jasun Bird
Hopper Termite & Pest Management
(501) 362-8251
jasunb@hopperpest.com

At Large

Bobbie Hyde
Hyde's Termite & Pest Control
(870) 886-7040
bobbie@hydestermite.com

Executive Director

Marilyn Porterfield
(501) 224-4840
office@arkansaspest.org

2026 Committees & Chairs

Email office@arkansaspest.org to
serve on a committee

Governmental Affairs

Zac McCauley

PAC

Jay Heflin

Scholarship

Dallas Hopper

Technical

Christian Wilcox

Conference

Shannan Hyde-Prince
Christian Wilcox

PestVets

Steve Jarrell

Nominating

Dallas Hopper

Budget/Finance

Steve Jarrell





Our Mission is Your Protection

Congress Passes Kay Hagan Tick Act

On Wednesday, September 30, the President signed into law S. 2398, the "Kay Hagan Tick Reauthorization Act". The bill reauthorizes \$150 million in funding through FY2030 for research to track tick expansion, study pathogens, and train public health entomologists. The funding is primarily directed to state, local, and tribal health departments to improve early detection, diagnostic tools, surveillance, and public awareness of vector-borne diseases. As a longtime supporter of the Kay Hagan Tick Act, NPMA advocates alongside allies in a concentrated effort for the reauthorization. As previously reported in Policy in Progress, NPMA cosigned a letter to Congress in June, which urged Members to reauthorize the Act.

Senate Agriculture Committee Advances Farm Bill *(update as of 9/18/2026)*

The Senate Agriculture Committee advanced its version of the 2026 Farm Bill on a 12-11 vote on September 16, clearing the legislation for consideration by the full Senate. While several members raised concerns regarding the inability to offer additional amendments this week, Chairman Boozman maintained that moving legislation forward should be the priority of the Committee. The decision to move the bill forward to full Senate consideration was strongly supported by the Committee's Ranking Member Klobuchar (D-MN), and Committee Member and Senate Majority Leader John Thune (R-SD). Anti-pesticide groups were quick to criticize the bill's passage, as Title Ten includes an extension of EPA's pesticide registration review deadline by five years, from 2026 to 2031. These concerns are adding to already considerable frictions regarding nutrition funding and could jeopardize the 60 votes needed to pass the bill out of the Senate, which has to happen before both sides of Congress can meet and reconcile on the differences between their versions of the Farm Bill.

NPMA Unveils Updated Food Safety Standards, Study Guide, and New Resource Hub

NPMA has published the 2026 Pest Management Standards for Food Processing and Handling Facilities, along with a new Study Guide, GMP-aligned certificate exam, and a centralized Food Safety resource hub. The hub brings together the updated Standards, training materials, and technical tools for PMPs servicing food processing and handling facilities. Explore Resources at NPMApestWorld.org/FoodSafety.

Professional Growth Achieved Through Volunteer Leadership

Join your fellow professionals in advancing NPMA's mission by volunteering for one of our many committees and councils. Whether you're interested in technical, business, public policy, or one of NPMA's special interest groups, there's a place for your expertise and passion. Get Involved at NPMApestWorld.org/Volunteer.

Positioning Your Company for Q4 and Beyond

All NPMA member companies continue to receive unlimited job postings at careers.pestcontroljobs.com, the industry's exclusive job board. The Workforce Development Program also connects member companies with sample job descriptions, customizable recruitment brochures, and onboarding materials through the Workforce Toolkit. Access Resources at NPMAworkforce.org.



Empowering You to Grow Your Business™

NPMA Partners with ITR Economics for Industry-Specific Forecasting

We've partnered with ITR Economics to bring you free, industry-specific economic forecasting - something most businesses pay tens of thousands of dollars a year to access. Every quarter, you'll get a custom Forecast Report tracking the trends that matter most to pest management: industry employment, wages, establishment growth, and more. Plus, free access to ITR's Alliance platform, where you can upload your own sales data and build personalized projections for your business. Learn more at NPMApestWorld.org/Forecast.

Help Us Reach Our \$15,000 Scholarship Goal

This year, APMA introduced a new way to support the Lynn Hopper Scholarship Fund through a silent auction. Our goal was to give more attendees an opportunity to participate, and we are incredibly grateful to the many vendors and members who generously donated items.

The Lynn Hopper Scholarship Fund provides scholarships to college students, many of whom are children of individuals working in the pest management industry. Each semester, APMA awards approximately \$4,000-\$6,000 in scholarships to help students pursue their education.

In recent years, our live auction and in kind donations have helped generate \$12,000-\$15,000 for the scholarship fund. This year, however, the auction raised approximately \$7,000, leaving us \$8,000 short of our \$15,000 goal.

We need your help to close the gap.

If you have not already contributed, please consider making a donation to the Lynn Hopper Scholarship Fund. Every donation, regardless of size, helps us continue this important tradition and ensures that APMA can provide at least one new scholarship each year.

Your support helps make a college education a little more attainable for students connected to our industry, and allows us to continue the legacy of giving back that the Lynn Hopper Scholarship represents.

Make your donation today and help us continue to support deserving students through the Lynn Hopper Scholarship Fund.



Silent Auction items at the 2026 Annual Meeting.










2026 Collection Goal

500 Blankets!

Help us reach our goal! You can still donate new or gently used blankets. You can arrange pick up by contacting the APMA office. You may also donate to the PestVets fund by scanning the QR code or going to <https://arkansaspest.org/pestvets/>




All blankets will be donated to veterans in the state.



Dedicated to being your Preferred Choice.




You may already be pre-approved for store access, scan here to learn more.

The Veseris Online Store: One Size Does Not Fit All.

When it comes to purchasing products online, you should expect more from your distributor. That's why the Veseris online store was built with the professional in mind.

BROAD SELECTION: Easy access to 7,000+ professional products, labels & SDS.

CUSTOMIZED SHOPPING: Add your company's private label products for convenient order & reorder.

GREATER CONTROL: Delegate purchasing and create order approval limits for peace of mind.

store.veseris.com |     

© 2023 ES OpCo USA LLC. All rights reserved. Veseris, the monogram, and other identified trademarks are the property of ES OpCo USA LLC, or affiliated companies. All other trademarks not owned by ES OpCo USA LLC or its affiliates that appear in this communication are the property of their respective owners.

Highlights from the 2026 Annual Meeting

September 15-16- Benton Event Center

110
ATTENDEES



2026 Vendors

AMGUARD™ Environmental Technologies
 Baker Insurance Services
 BASF Pest Control Solutions
 Bell Laboratories, Inc.
 BWI Companies, Inc.
 Catchmaster/AP&G
 Control Solutions, Inc.
 EAB Optimal Sales
 Ensystex, Inc.
 Focus Virtual Assistants
 Heritage Professional Products Group
 J.T. Eaton & Co., Inc.
 Kness Mfg
 Neogen
 Oldham Chemical
 Pest Management Supply
 PestWest
 Piston Fuel
 RevHawk
 Seaira Global LLC
 SiteOne Landscape Supply
 Syngenta Pest Management
 Target Specialty Products
 Trece
 Vesperis
 WP Supply
 Zoecon Professional Products

27

VENDORS



Special Thanks to our Sponsors



EAB
Optimal Sales





YOUR EXPERTISE, ELEVATED

Elevate your career in pest management
by becoming NPMA Pro Certified.

This new credential recognizes your commitment to excellence and your mastery of the latest techniques and industry best practices. By becoming NPMA Pro Certified, you'll demonstrate to employers, clients, and the community that you are a cut above the rest.



LEARN MORE AT
www.NPMAPro.org

Stand out from the competition and unlock new opportunities by becoming an NPMA Pro Certified professional:



Showcase your
advanced knowledge
and skills



Increase your
earning potential
and career
advancement



Access clients
who demand the
best



Join an elite group
of industry leaders
and innovators



Contribute to the
professionalization of
the pest management
industry

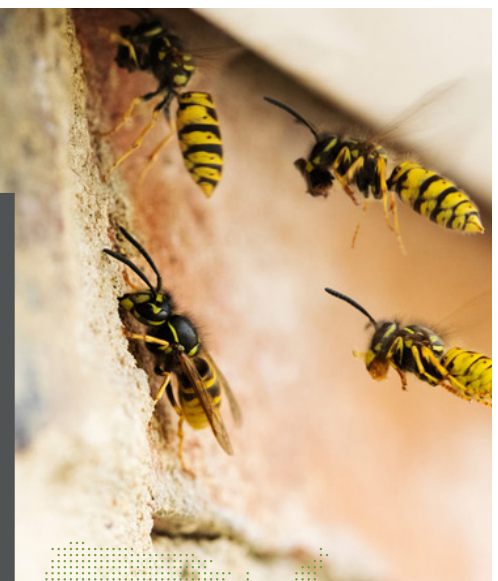
YOUR PARTNERS IN PEST MANAGEMENT

With unmatched product breadth and robust in-branch and online inventory, you can redefine the supply chain for the modern pest professional with:

- ▲ Order status notifications so you can track product orders with precise delivery dates
- ▲ Digital inventory support to view order history, preferences and payment information
- ▲ Product locator to search availability by branch location and your physical location

When speed and quality matter, SiteOne helps you deliver.
The future of pest logistics is here – at SiteOne.

POWER YOUR PEST BUSINESS WITH THE INDUSTRY PARTNER BUILT FOR YOUR SUCCESS.



650+
Branch Locations
Nationwide



Learn more

Explore next-level pest management at SiteOne.com/PestManagement

Thank you to our 2026/2027 members for your continued support of APMA!

Active Members

Acme Pest Management
Adams Pest Control of L.R.
Adams Pest Control of N.L.R.
Adams Pest Control/ White Co.
Advance Pest Control, Inc.
All American Pest Control
Arkansas Extermination of Cabot
Austin & Son Termite & PC
AXN Growth Partners
B. Evans Pest Control
Bugmobile of Arkansas
Clark Exterminating Co., Inc.
Clarksville Pest Control, Inc.
Complete Pest Control
Critter Getters Pest Services
Curry's Termite, Pest & Animal Control
Defender Pest Control
Eagle Pest Management

Elite Exterminating Inc.
Enviropest
Evans Pest Control
Five Star Pest Control Co., Inc.
George Termite & PC -
Dardanelle
High Tech Pest Control Services
Holt Exterminating LLC
Hopper Termite & Pest Mgmt
(Heber Springs)
Hopper Termite & Pest
(Mountain Home)
Hyde's Termite & PC
John Force Pest Control
Legacy Termite and Pest Control.
McCauley Services
Mid-State Termite & Pest Control
Mr. Bug Pest Control

Natural State Pest Control
NEA Termite & PC
Palisade Pest Control
Plantation Pest Management
Rentokil -Terminix
Rid-A-Pest
Serfco Termite & PC, Inc.
Southeast Pest Control, Inc.
Steve's Termite & P. C., Inc.
Superior Termite & Pest Control
T&O Termite and Pest, Inc.
Target Termite Pest Control, Inc
The Bug Man
The Bug Man, Inc.
West Termite & Pest Mang.
Will-Kill Termite & Pest Control

Allied Members

AMGUARD Environmental Tech
Baker Insurance Services
BASF Pest Control Solutions
Bell Laboratories, Inc.
BWI Companies, Inc.
Catchmaster/AP&G
Control Solutions, Inc.
EAB Optimal Sales
Ensystex, Inc.
Focus Virtual Assistants
Heritage Professional Products Group
JT Eaton & Co.
Kness Mfg
Oldham Chemical

PelGar USA
Pest Management Supply
PestWest
Piston Fuel
RevHawk
Seaira Global LLC
SiteOne Landscape Supply
Syngenta Pest Management
Target Specialty Products
Trece
Veseris
WP Supply
Zoecon Professional Products



Oldham

Chemicals Company, Inc

Our Family
Serving
Yours



1-800-888-5502

www.OldhamEquip.com

**Application
available
online!**

Arkansas Pest Management Association

Lynn Hopper Memorial Scholarship Application

First Name _____ Last _____

Address _____ City _____ State _____ Zip _____

Phone _____ Email _____

Date of Birth _____ Year of Graduation _____ High School _____

Current GPA _____ ACT/SAT Score(s) _____ Intended Major _____

College Planning to Attend (or currently) _____

Parent(s)/Guardian(s) _____

Occupation & Annual Income of Father _____

Occupation & Annual Income of Mother _____

Does a family member work in the pest management industry? ☐ Yes ☐ No

If yes, who is it (list relation) and where do they work? _____

How much financial aid/scholarships are you expecting to receive? _____

Eligibility/Criteria

1. Applicant must currently have a 2.5 GPA or GED equivalent and maintain a 2.5 GPA.
2. Applicant must provide a transcript at the end of each semester to office@arkansaspest.org
3. Applicant must plan to carry a minimum of 12 hours each semester (fall & spring semesters).
4. Three letters of recommendation are required and must be from individuals who have known the applicant for 3 or more years (not family). Letters must be submitted with application.
5. An essay of applicant's future plans with financial need must be submitted with application.
6. Applicant can be seeking a degree in any field.
7. Applicant must be a resident of the state of Arkansas or have a family member working with an Arkansas pest management company.
8. Applicants who have a family member employed by a pest management company (operator or technician) that is a member in good standing of the APMA will be given first consideration.
9. Applicants that have been awarded this scholarship in the past are welcome to apply again.
10. The selection committee has license to make final decisions based on the applicant pool. There may be times a candidate may or may not meet all the criteria. If this occurs, the committee reserves the right to make that adjustment for that year. It must be a unanimous decision.
11. Application deadline is February 1st of each year.

- ☐ I understand that if selected I must provide proof of GPA each semester by emailing office@arkansaspest.org
- ☐ If my application is not selected the first year submitted, I would like the committee to re-consider it the following year.

Signature: _____ Date: _____

Mail completed form and supporting documents to:

Arkansas Pest Management Association
PO Box 26243, Little Rock, AR 72221 • office@arkansaspest.org



ARKANSAS
Pest Management
ASSOCIATION

PO Box 26243, Little Rock, AR 72221

REGIONAL RECERTIFICATION

FEBRUARY 23– Paragould

FEBRUARY 24– Little Rock

FEBRUARY 25– NWA

Termite Field Day – Week of March 8th
Little Rock/Benton

Registration will be available online at
www.arkansaspest.org
by mid-January.